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JGK 12/23/2016  
U.S. DISTRICT COURT  
EASTERN DISTRICT OF NEW YORK  
LONG ISLAND OFFICE

UNITED STATES DISTRICT COURT  
EASTERN DISTRICT OF NEW YORK

Keith Lewis, et al.,	.	Docket #CV-16-2538 (JFB) (ARL)
Plaintiffs,	.	
V.	.	United States Courthouse
	.	Central Islip, New York
Darby Dental Supply, LLC,	.	December 14, 2016
	.	4:40 p.m.
Defendant.	.	
.....	.	

TRANSCRIPT OF DECISION ON THE RECORD  
BEFORE THE HONORABLE JOSEPH F. BIANCO  
UNITED STATES DISTRICT COURT JUDGE

APPEARANCES:

For The Plaintiffs:	Julie Salwen, Esq. Harrison Harrison & Associates 110 Hwy 35-2nd Fl. Red Bank, NJ 07701
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For The Defendant:	Noel P. Tripp, Esq. Jackson Lewis, PC 58 South Service Rd.-Ste. 250 Melville, NY 11747
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1 THE CLERK: Calling case 16-CV-2538, Lewis vs. Darby  
2 Dental Supply. Counsel, please identify yourselves for the  
3 record.

4 MS. SALWEN: Julie Salwen for Plaintiff and -

5 MR. HARRISON: And David Harrison as well for  
6 Plaintiff. Good afternoon.

7 THE COURT: Good afternoon.

8 MR. TRIPP: Noel Tripp from Jackson Lewis, along  
9 with Marc Wenger and Paul Piccigallo for the defendant. Good  
10 afternoon, Your Honor.

11 THE COURT: Good afternoon. As you know, I  
12 scheduled this. I wanted to place the court's ruling on the  
13 record with respect to the pending motion for partial  
14 dismissal of the second amended complaint. If you want to  
15 order a copy of the transcript of this ruling, you can do so  
16 through the clerk's office. So, I just ask you to bear with  
17 me. It'll take about 10 minutes or so to place the court's  
18 ruling on the record.

19 For reasons I'll outline in detail in a moment, the  
20 motion for partial dismissal of the second amended complaint  
21 is denied in it's entirety, and that includes the motion to  
22 strike the class and collective allegations from the amended  
23 complaint. In terms of the standard for a motion to dismiss  
24 under 12(b)(6), I adopt the standard set forth in a prior  
25 opinion of mine DeSliva v. North Shore Long Island Jewish

1 Health System, Inc., 770 F.Supp 2<sup>nd</sup> 497 Eastern District of  
2 New York, March 16<sup>th</sup>, 2011. In short, as both sides understand  
3 and agree, the standard is the court accepts the allegations  
4 in the complaint as true, drawing all reasonable inferences in  
5 the Plaintiff's favor in determining whether a plausible claim  
6 exists, and that's the standard court is applying here.

7 First, with respect to the off the clock claim under the  
8 FSLA and state law, I find that it is sufficiently pled to  
9 state a plausible claim, the pleading requirements for the  
10 FSLA, which is similar to state law, are set forth in the  
11 DeSilva opinion. In applying that to this particular case, I  
12 believe there's certainly sufficient detail to state a  
13 plausible claim, notwithstanding the defendant's arguments.  
14 With respect to the complaint, the second amended complaint  
15 sets forth the number of hours alleged, which was an issue in  
16 DeSilva but is not an issue here. Specifically, paragraph 48  
17 states -- estimates two to four hours each week of off the  
18 clock work. It alleges the type of off the clock work, in  
19 paragraphs 36 talks about making and receiving calls and texts  
20 from dental customers during lunch and before and after  
21 regular workday. Paragraph 37 also makes reference to inner  
22 search -- internet research in connection was done on various  
23 dental products. So, it certainly alleges the type of work so  
24 that the defendant's on notice as to the nature of the claim.  
25 The amended complaint also alleges the defendants knew about

1     this off the clock work. Paragraph 42, that statement is also  
2     supported by specific allegations in terms of details of what  
3     the basis is for that allegation of knowledge of how they  
4     knew. For example, paragraph 33 states the defendant's  
5     supervisor encouraged the plaintiffs to provide their cell  
6     phone numbers. Paragraph 43 says they discussed the off the  
7     clock calls with managers. The plaintiffs discussed the off  
8     the clock calls with managers and supervisors to address  
9     issues that came up during those calls. Paragraph 44 alleges  
10    pizza was ordered and they were encouraged to do work during  
11    the lunch. So, certainly a plausible claim -- allegations  
12    regarding defendant's knowledge about the off the clock work,  
13    have been stated to support a plausible claim.

14           As discussed in the briefs and oral argument, defendants  
15    point out there's no specific allegation that the defendants  
16    knew that the plaintiffs were not seeking compensation for  
17    that off -- that work that took place during the lunch or just  
18    before or after work. Even in the absence of a specific  
19    allegation of knowledge that they weren't seeking compensation  
20    for that work, I believe that a reasonable inference could be  
21    drawn from the complaint with respect to that. For example,  
22    as it relates to the lunch issue, paragraph 44 states that the  
23    supervisors had the plaintiffs clock out for lunch to eat  
24    pizza while they were working, so that certainly would suggest  
25    that they were aware that they weren't seeking compensation

1 for that or the supervisor wouldn't have had them clock out.  
2 Also paragraph 34 talks about the tracking system that calls  
3 only tracked at the work station. And paragraphs 45 and 46  
4 note that the tracking system should have alerted defendants  
5 to the fact that work was being done off premises. And also I  
6 think a reasonable inference could potentially be drawn from  
7 the number of hours per week if it's efficiently substantial  
8 that someone would notice the lack of any reporting of those  
9 hours for purposes of compensation.

10 So, for all those reasons, I find that those claims have  
11 sufficiently been pled to put the defendant on notice as to  
12 the nature of the claim and to state a plausible claim under  
13 both federal and state law. Obviously, these issues regarding  
14 the various elements can be raised at summary judgment once  
15 there's been discovery with respect to that claim and the  
16 other claims. With respect to the section 195 sub-section 3  
17 claim under New York law, the defendants argue that the  
18 section only pertains to hours compensated being properly  
19 reflected on the wage statement and not hours worked, thus  
20 defendants contend that -- that with respect of off the clock  
21 uncompensated hours, failing to be reflected in the wage  
22 statements, that that can't be a violation as a matter of law  
23 under section 195. There appear to be no New York cases on  
24 this issue. Judge Block entered a 2015 opinion in Copper v.  
25 Calvary Staffing, LLC 132 F.Supp .3d 460 2015. As a matter of

1 first impression, you stated that just based upon the  
2 statutory language which refers specifically to hours worked,  
3 not hours compensated, that the plain meaning would support a  
4 plausible claim in this type of situation. I suggested at  
5 oral argument to defense counsel that it might make sense to  
6 defer this issue to summary judgment, in light of the fact  
7 that it wouldn't change the discovery in the case but I think  
8 the argument was made that they're entitled to know whether or  
9 not the claim is in the case or not regardless of its impact  
10 on discovery. So, in light of that, my ruling is on agreeing  
11 at this point, with Judge Block. I believe the statutory  
12 language certainly would support the plaintiff's  
13 interpretation of the statute. I understand the defense  
14 argument that that would create liability in essentially every  
15 situation similar to the one we have in this situation,  
16 assuming that there was off the clock uncompensated work it  
17 would -- should already be not reflected in the wage  
18 statement, and therefore a violation of that provision as  
19 well. But notwithstanding that, legislatures are obviously  
20 free to enact laws as they see fit and I'm going to go along  
21 at this point with Judge Block's opinion. I'm agreeing with  
22 the use of the plain meaning of the statute to allow this  
23 claim to go forward. The denial of the motion to dismiss on  
24 this claim is obviously, again, without prejudice and can be  
25 raised at the summary judgment stage, maybe there will be New

1     York cases for the -- articulate -- New York court cases that  
2     will further articulate for this issue, but I'm allowing this  
3     claim to proceed as well at this point. With respect to the  
4     motion to strike the class, collective action allegations,  
5     first I just -- with respect to the standard for a motion to  
6     strike. I set that forth, that standard in a case called  
7     Calibuso v. Bank of America Corporation 893 F.Supp .2d 374  
8     Southern District of New York 2012. And I adopt again that  
9     standard in its entirety. I noted in that case that motions  
10    to strike of this nature are generally looked upon with  
11    disfavor because plaintiffs haven't even moved at this point,  
12    for a class action or collective action. In the absence of  
13    such a motion, generally, a motion to strike such allegations  
14    is usually viewed by courts as premature. But putting that  
15    aside, the -- I've looked at the issue in any event and I  
16    reject the arguments made by the defendants at this point.  
17    There was one argument made is that the allegations are too  
18    individualized to support any type of class or collective  
19    allegation. Paragraphs 34, excuse me, 32 through 48 plainly  
20    allege that this was a policy that not only applied to the  
21    plaintiffs but other account managers. It states clearly that  
22    it was encouraged and applied in the same way basically across  
23    all the account managers. So, there's certainly sufficient  
24    allegations to allege that this was a policy and was being  
25    implemented in the same way with respect to all the account



1 managers. The fact that they met at different hours,  
2 obviously wouldn't impact the ability to be a class action or  
3 collective action, assuming that the hours were otherwise  
4 actionable. The second argument was that 29 USC Section  
5 207(i) applies because the second amended complaint  
6 establishes that Darby is a retail or service establishment  
7 and defeats any ability to bring this as a class or collective  
8 action. Putting aside the issue of whether or not it's an  
9 affirmative defense, there is certainly case law to suggest  
10 that that's an affirmative defense. But even assuming that  
11 it's not, I don't believe that it can be resolved at this  
12 juncture. It's a very fact specific inquiry as discussed in  
13 detail in the Charlotte v. Echo Lab Inc. opinion 136 F.Supp  
14 3433 Eastern District of New York 2017. And here paragraph 17  
15 alleges supplies that defendant sells to dental clinics and  
16 others are re-sold to dental patients, certainly efficiently  
17 alleges for purposes of pleading, the re-sold aspect that  
18 would overcome the defendant's argument with respect to this  
19 issue. I mean, obviously the Halperin declaration tries to  
20 address this issue, but I don't believe that a motion to  
21 dismiss, or motion to strike, however you characterize it,  
22 that the court should be going outside the pleadings at this  
23 point, to engage in a more fact specific analysis of the  
24 nature of the resells with respect to this particular company  
25 and what percentages of its business that it is. So, I also

1     note the defense cites a number of cases in support of their  
2     position, but I believe most, if not all, of those cases are  
3     summary judgment cases. So, I don't believe that this can be  
4     resolved in this case at this juncture until the motion to  
5     strike the class or collective allegations, based upon that  
6     argument is also denied without prejudice to being renewed at  
7     the summary judgment stage. So, that's the decision of the  
8     court. Given the holidays, does the defense want a little  
9     extra time to file an answer?

10           MR. TRIPP: Your Honor, this is Mr. Tripp. If we  
11     could have 30 days to file the answer -

12           THE COURT: That's fine.

13           MR. Tripp: -- and -

14           THE COURT: January 16<sup>th</sup>?

15           MR. TRIPP: That would be fine, Your Honor, thank  
16     you.

17           THE COURT: Actually, that's a holiday. The 17<sup>th</sup>,  
18     January 17<sup>th</sup>.

19           MR. TRIPP: Understood.

20           THE COURT: Okay, any -- are there any other issues?  
21     Obviously, the magistrate judge will be -- have you had a  
22     conference with the magistrate judge yet or no?

23           MR. TRIPP: We have not, Your Honor, and to that  
24     point, you know, defendants obviously -- in terms of the  
25     merits of the FSLA claim, defendant would certainly be willing

1 to continue the toll to go discover the issue that have been  
2 laid out already. Again, in hopes of avoiding a potentially  
3 burdensome notice to a putative collective that defendant  
4 doesn't believe will have any claim, and would like to  
5 discover that as efficiently as possible.

6 THE COURT: Well, again, you can -- you can discuss  
7 both the timing and the scope and prioritization of the  
8 discovery with the magistrate judge once you have the initial  
9 conference. So, well actually Judge Lindsay -- I think a lot  
10 of times she does it based upon papers, I'm not even sure she  
11 -- that she -- I'm not even sure she has an initial in-person  
12 conference. But in any event, we're going to contact her  
13 chambers and let her know we've decided the motion. The case  
14 should proceed with discovery but it might behoove you to try  
15 to work out together, you know, the scope and the schedule  
16 with regard to discovery and just submit it to her. But  
17 that's up to you. Okay?

18 MR. TRIPP: Understood.

19 THE COURT: All right. Thank you, counsel. Have a  
20 good night.

21 ALL: Thank you, Your Honor.

22 (Court adjourned)

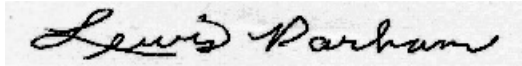
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CERTIFICATION

I certify that the foregoing is a correct transcript from the electronic sound recording of the proceedings in the above-entitled matter.

A handwritten signature in black ink, appearing to read "Lewis Parham", is written over a light gray rectangular background.

12/22/16

Signature of Transcriber

Date